



Acquisition and Investment Opportunity
Solution Highpoint Inc.
Executive Summary
August 22, 2022



- Solution Highpoint Inc. (hereinafter “Highpoint” or the “Company”) is operating in the field of rigging and lifting equipment rentals and installation dedicated to the cinema and events industry in the province of Quebec, Canada.
- Specializing in the film industry, the Company offers the installation of infrastructure at heights with innovative equipment and the highest safety standards.
- Highpoint has recently expended its activities to the events industry sector.
- In total, 40 people work for the Company. Its head office and main warehouse are located at 9050 Impasse de l’Invention, in Anjou, Quebec. It also rents a warehouse in the city of Quebec.



Key Investment Highlights



Established operations

- ✓ Founded in 2007, the Company is standing at the highest level of available technology.
- ✓ Its team offers a personalized approach from conception to delivery of any project.



Strategically located

- ✓ The Company is leasing warehouse and offices in Montréal and Québec city, close to the film and events industries.



Significant investment in assets

- ✓ Over **\$11 million** has been invested in the last year in rigging and lifting equipment purchases.
- ✓ A total of **\$19 million** (at cost) worth of rigging and lifting equipment are available for rent.
- ✓ Also, rolling stock, trucks, trailer and cars along with construction trailer worth over **\$3 million** are available.



Favorable industry trends

- ✓ Operating in a blooming industry, demands for rigging and lifting equipment for rent are booming.
- ✓ Highpoint is a major player in its industry.

Acquisition and Investment Opportunity and Timeline

- On August 8, 2022, Raymond Chabot Inc. (“RCI” or the “Receiver”) was appointed Receiver of the property of Solution Highpoint Inc. following an Order issued by the Court under section 243 of the *Bankruptcy and Insolvency Act*.
- Pursuant to this Order, the Receiver is coordinating a sales and investment solicitation process for the assets of the Company (refer to the attached process letter).
- The due diligence period, including site visits and meeting with management/employees, and access to a virtual data room will be provided to prospective purchasers and investors from **August 22 to September 12, 2022**, upon the execution of a confidentiality agreement and of the rules of the process appended to the call for tenders.
- Binding offers must be received by the Receiver no later than **4:00 p.m. on September 12, 2022**, in accordance with the rules appended to the call for tenders.
- The rules appended to the call for tenders apply to all bids that will be submitted. It is the responsibility of the prospective purchasers and investors to obtain a copy of those rules.

For all inquiries
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